# **Transformation Architectures**

**Theodosis Theodosiou Business Development Manager** 





#### What is Digital Transformation?

#### A journey, not a master move!

- Engage your customers
- Empowering your Employees
- Optimizing your operations
- Transform your products



Ref: Becoming Digital, Microsoft

#### **Local Data Center**

- Cloud Storage & Cloud Backup solutions
- Private Cloud (Virtual Data Center)
- Colocation Services (BYOD)
  ✓ Remote Hands & Eyes
- Bare Metal / Dedicated Servers (OPEX)
- Managed Services
  - Consulting, design, Implantation, Support
- Business Continuity Services
  - ✓ Hot Seats / Cold Seats



### **Decision Criteria**

- Certifications
- 24/7/365 Support, Real people, Real Time
- Data Center, Cloud & Managed Services
- SLA for provided services
- Team of highly qualified professionals
- Multiple ISPs, Multiple Paths
- **Highest Standards and Certifications**
- Packaged and Custom Solutions

















## YOUR CLOUD. YOUR WAY.