

ADURAN



***End-to-End
Fibre Broadband
Solutions***



For over 35 years, ADTRAN has partnered with service providers to build best-in-class communications networks and world-class operations that scale to meet the needs of both today and tomorrow.

ADTRAN offers the industry's most comprehensive end-to-end fibre broadband solution that enables you to deliver amazing broadband experiences, build your brand and monetise your fibre investments.



Fibre Access

Innovative next-gen fibre access platforms that simplify your multi-gigabit service delivery reducing time to market and increasing the addressable market.



Fibre Extension

Speed your broadband coverage into hard-to-reach urban and rural locations with the broadest portfolio of gigabit fibre extension solutions.



Connected Home

Suite of next-gen, cloud-managed, adaptive mesh Wi-Fi solutions that extend your gigabit experience throughout the home.



Intelligent SaaS

Network monetisation tools purpose-built for your marketing, customer success, and operations teams to build a following of passionately loyal customers.



Global Services

Comprehensive services to speed your time-to-market, maximise network performance and transform your vision to reality.





Build for the Future with Multi-gigabit Fibre Access

Industry-leading portfolio of integrated, disaggregated, and remote fibre access solutions that are purpose-built to deliver and scale multi-gigabit broadband connectivity leveraging energy-efficient PON technologies. With ADTRAN's portfolio of multi-gigabit fibre access solutions, you can:

- **Deliver Gigabit Broadband:** Speed customer acquisition and time-to-revenue with cost-effective GPON-based residential gigabit services.
- **Scale Gigabit Broadband:** Simplify and reduce the risk of your move to XGS-PON with innovative Combo PON technology to differentiate your service offering, grow ARPU and gain market share.
- **Maximise ROI:** Maximise the return on your fibre investment by supporting a full range of residential, municipal, enterprise, 5G backhaul, and rural broadband applications.

GPON and XGS-PON OLTs

Flexible, market proven, greater ROI



50% Lower CapEx



20% More Gigabit Service Coverage



25% Longer Network Lifespan



Future-proofed — 50G PON-ready

Fiber to the Building – Gfast

Gigabit services over copper or coax



Gigabit Delivery over Wireless

CBRS/Sub-6GHz and 60 GHz mmW mesh



**Green Solution —
80% Lower Power
Consumption per
Gigabit Connection**



**3x Reach — Gigabit
Services up to 600
m (1/3rd of a mile)**



**2x Capacity — Node
Capacity 15+ Gbps**



**< 15-Minute Install —
Intelligent, Self-organising, and
Self-healing Mesh mmWave**



Accelerate Rollout with Fibre Extension Technologies

Offer rapidly deployable, reliable connectivity in underserved, dense urban and rural markets at a comparable or lower price than fibre with ADTRAN's gigabit-capable fixed wireless solutions. ADTRAN's solutions enable:

- **MDU Capture and Public Safety:** Expand fibre connectivity and Gigabit service coverage in dense urban areas with mesh mmWave backhaul and access.
- **Rural Broadband Expansion:** Speed broadband expansion in remote or rural locations with mmWave and CBRS fixed-wireless solutions combined with existing fibre.
- **4G and 5G Densification:** Multi-gigabit mmWave mesh fixed-wireless backhaul and access solutions speed 5G densification and offer faster ROI.



Extend the Gigabit Experience Throughout the Home

Deliver a robust, responsive, multigigabit Wi-Fi connection to more devices simultaneously. Own the entire broadband experience to ensure an amazing broadband experience while also reclaiming additional monthly revenue that is increasingly forfeited to third-party Wi-Fi companies. ADTRAN micro-ONTs and Service Delivery Gateways allow you to:

- **Ensure a robust experience** with an AI-driven, adaptive mesh Wi-Fi solution eliminating costly truck rolls and a significant portion of your customer care calls.
- **Deliver multi-gigabit performance** by offering the most advanced Wi-Fi solution supporting next-gen technologies OFDMA, MIMO, tri-band radios, and advanced processors.
- **Deploy best-of-breed solutions** via OpenSync™ integration. As a result, you can curate, deliver and manage new differentiated smart home applications and devices.
- **Deliver more value to your customers** with a suite of smart-home services, including parental controls and home security, increasing ARPU and lifetime customer value.

GPON and XGS-PON ONTs

Indoor, outdoor, pluggable



Cloud-managed, Adaptive Wi-Fi

Multiple WAN options, Mesh Wi-Fi 6



Reduce Call Time by 4 minutes



Increase Monthly ARPU by \$10/sub



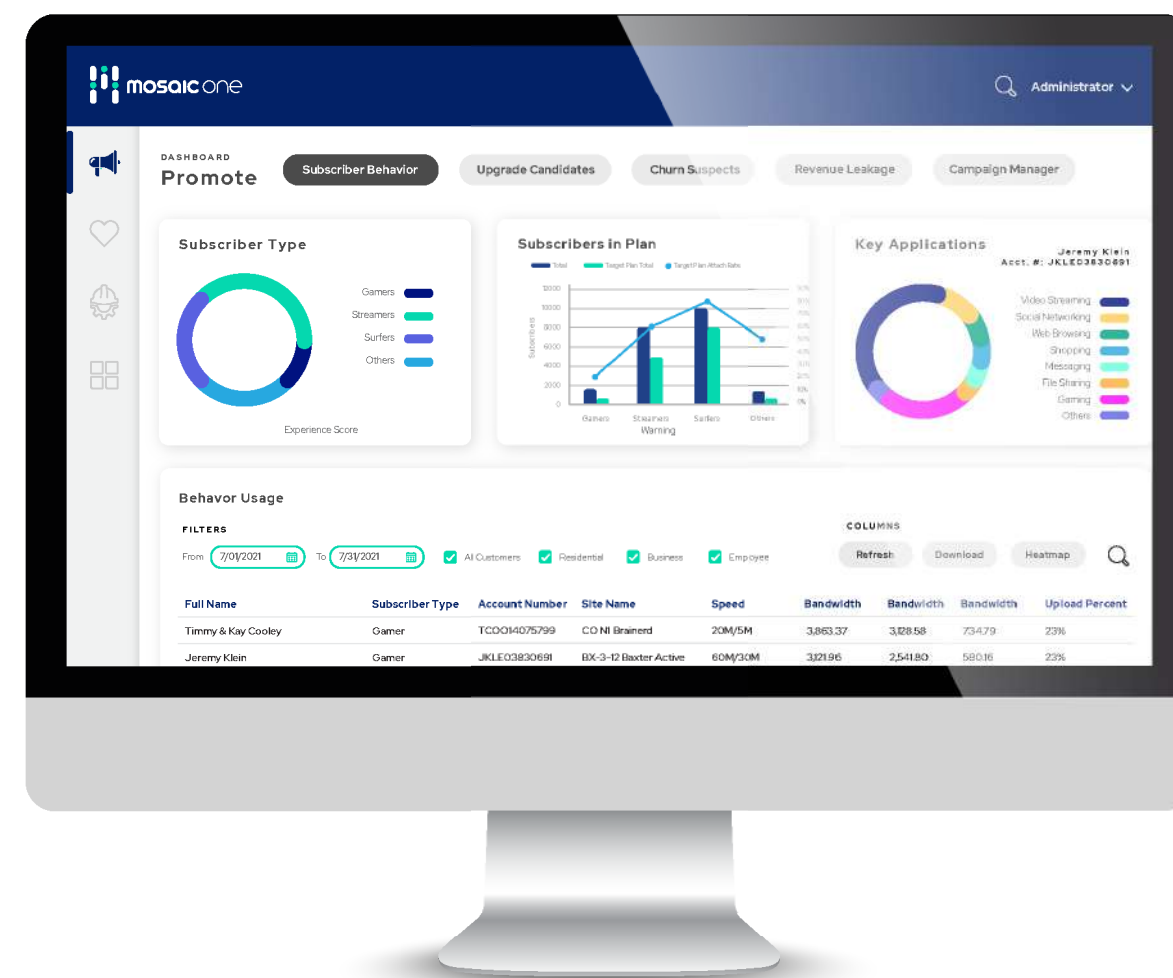
Self-Install Savings — \$150



Gain Passionately Loyal Customers

Optimise your business, elevate your brand via actionable intelligence drawn from subscriber insights and end-to-end network visibility. Leverage cloud-delivered, Software-as-a-Service (SaaS) applications that are purpose-built for marketing, customer success and operations teams. With ADTRAN Mosaic One you can:

- **Boost ARPU and minimise churn** by precisely targeting subscribers with the right offers at the right time via the right channel.
- **Proactively address network issues**, increase network capacity and minimise costly truck-rolls with plug-and-play installs and AI-driven network automation.
- **Trouble-shoot customer issues** with end-to-end network and subscriber device visibility, enhancing customer experience and Net Promoter Scores (NPS).



20% Higher Monthly ARPU



36 Point Increase in NPS



27% Lower Churn



67% Reduced Truck Rolls



Build Your Best Network

Maximise your network investments with ADTRAN turnkey services to help you plan, build and extend your fibre access or fibre extension network. We provide the services and capacity to make deployments simpler, allowing you to generate revenue faster. Our services include:

- **Industry-Leading Engineering:** Streamlines network deployments from design to execution
- **Seamless Project Management:** Orchestrate resources and project data while seamlessly connecting team members and partners to the information they need.
- **Dedicated Logistics Team:** Ensures materials for your network build arrive at the right location and on time.
- **Installation, Test, and Turn-up:** An expert team that ensures efficient and effective network installation, with the capacity for future growth.



75,000+ Network Implementation Projects



600+ Services Professionals



175+ Services Partners Globally

Your Network with ADTRAN's Fibre Broadband Solution.

Industry's most comprehensive end-to-end solution

Network Insight and Optimisation
Cloud-delivered SaaS applications to manage all network operations and subscriber experiences, saving time, and delivering exceptional subscriber experiences.

Fibre Access OLTs (GPON/XGS-PON)
Market-leading fibre access solutions simplify delivery of gigabit to homes, businesses and infrastructure backhaul.

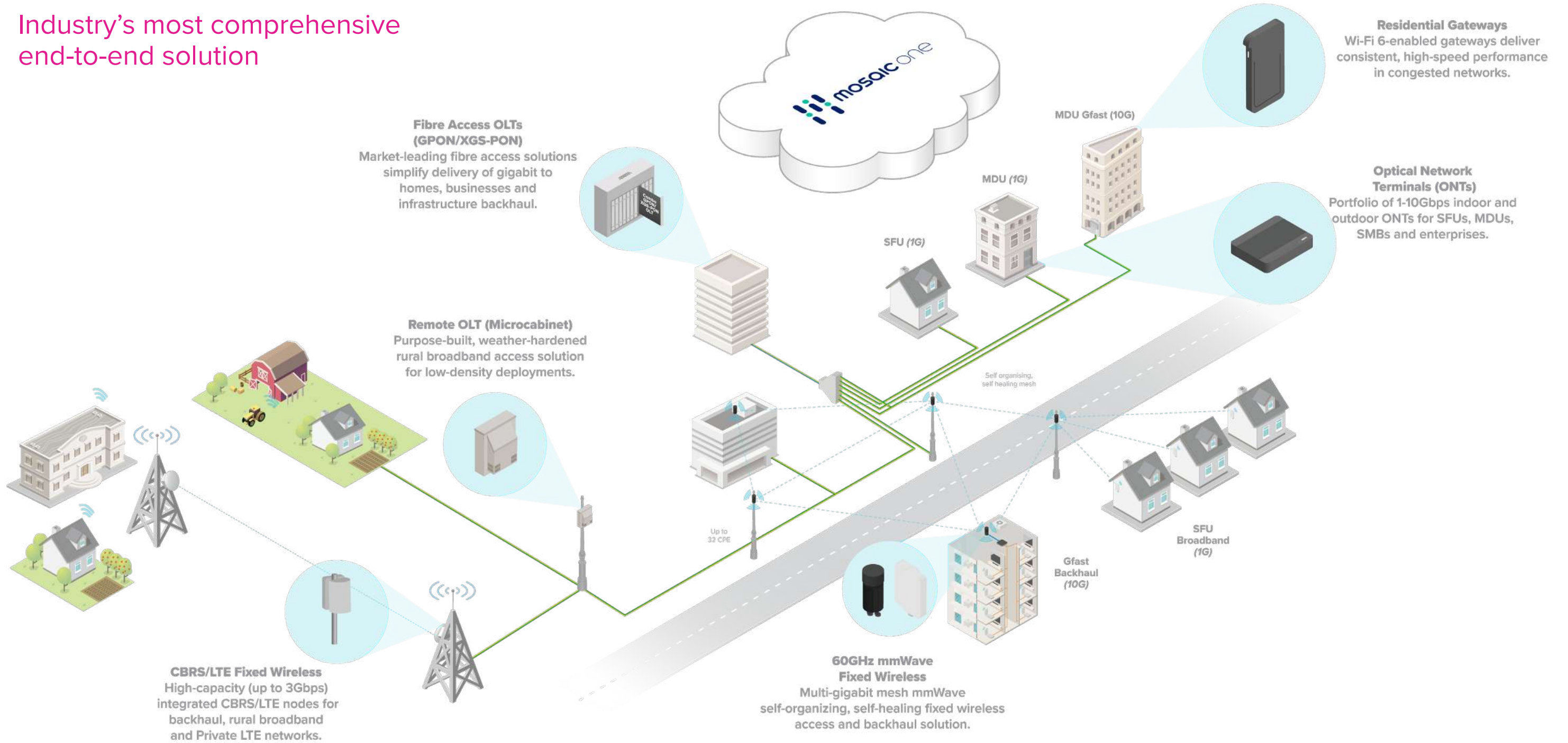
Remote OLT (Microcabinet)
Purpose-built, weather-hardened rural broadband access solution for low-density deployments.

CBRS/LTE Fixed Wireless
High-capacity (up to 3Gbps) integrated CBRS/LTE nodes for backhaul, rural broadband and Private LTE networks.

60GHz mmWave Fixed Wireless
Multi-gigabit mesh mmWave self-organizing, self-healing fixed wireless access and backhaul solution.

Residential Gateways
Wi-Fi 6-enabled gateways deliver consistent, high-speed performance in congested networks.

Optical Network Terminals (ONTs)
Portfolio of 1-10Gbps indoor and outdoor ONTs for SFUs, MDUs, SMBs and enterprises.





**ADTRAN Corporate
Headquarters**
901 Explorer Boulevard
Huntsville, AL 35806
USA
sales@adtran.com

ADTRAN Europe Limited
Building 2200 Basing View
Basingstoke RG-21 4EQ, UK
contact@adtran.com

ADTRAN GmbH
Jean-Monnet-Straße 4,
10557 Berlin, Germany
kontakt@adtran.com

ADTRAN Networks Pty. Limited
L5 330 Collins Street
Melbourne, Victoria, 3000
Australia
australia@adtran.com



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