




# Devoted to

**Information & Communication Technology**



Unified Communications



Wired & Wireless Networking



Access Control & Surveillance



Cyber Security



## PartnerNET

Working daily to offer **complete ICT services** through our **network of partners**.

### **We focus on Results.**

Every project is completed in the most efficient way.

### **We care about our partners.**

It is a privilege to support the people we are doing business with.

### **We support our network.**

We always make sure to cover the needs of our network in products and services.

### **We are efficient.**

We don't just distribute products. We offer solutions.

PartnerNET's team consists of people who are highly qualified and willing to train and offer top level technical support to its network.

## PartnerNET Academy

**PartnerNET Academy's mission** is to provide partners with the means necessary to achieve the best results in their business. At PartnerNET, we believe that **business success** is based on **technical expertise** along with an **understanding** of the trends and behaviours of the market and the way marketing is incorporated product promotion.

Every year, a well-designed training schedule is published to the members of PartnerNET Academy, with two objectives. The technical objective is to **transfer the knowledge** and **officially certify the expertise on the devices** of established brands in the global ICT market. The business objective is to support entrepreneurship, promote **ingenuity** and **successful sales models, optimum solutions** and methods in the market.



## Alcatel

Analog and VoIP corded and cordless devices, as well as audio conferencing solutions, designed according to the needs of small, medium and large enterprises.

## Alcatel-Lucent Enterprise

ALE is committed to developing technology solutions for business, connecting people, machine/ things and processes, while creating a more sustainable future for all.

## allo.com

Known for the STM solution, Allo secures the whole telecommunications network of a corporation, by creating several layers of protection against various attacks.

## beroNet

Gateways of German quality, leading the industry of low and high density PSTN & GSM VoIP access technologies, through VoIP Gateways and PCI/PCIe cards.

## Let's Connect!

An all-American brand that designs and produces telecommunication devices with more than 30 years of experience and expertise in the field.

## SEQRITE

A world-class Enterprise Security brand defined by innovation and efficiency. Seqrите combines information and application analysis with cutting edge technology to offer the best possible security.

## StorageVault

StorageVault offers the best backup solutions in the market. Solutions include the selective backup of Microsoft exchange mailbox, desktop, server or all of them together in monthly or annual subscriptions.

# Brands Become Solutions

We have carefully selected each of the brands we represent to make sure they serve the needs of the market and provide unique **ICT solutions** and profitability to our partners.

The products we represent are available in the markets of **Greece, Cyprus** and the **Balkans** through our extensive **network of specialized partners**.



Products trusted by professionals who build specialised and flexible networks. Build to be durable and secure, the combine ease of installation with high performance in demanding environments.



Software solutions for hotel telecommunications management. PmsLink is a middleware designed to connect telecommunications with hotel Management Systems (PMS).



One of the leading brands in the design and production of corporate communication solutions. They have developed a complete ecosystem under a single cloud or on-premise management, scheduling and monitoring system.



Design and production of world-class enterprise IP phones. Their loyal audience is constantly expanding alongside their reputation, being certified as fully compatible with the most popular PBX's in the market.







Premium quality headsets with HD sound, light weight and comfortable to wear. Their flexible microphone arm, allows for almost countless position adjustments. Thanks to the "smart" QD cable, they can connect to all kinds of devices.



A wide range of devices with impressive features for their category. Based on ergonomic design and stability, they create products addressed to enterprises with modern needs.



## Our Partners Enjoy

 Tailor made Solutions	 Technical Support	 Fast Delivery
 Pre & After Sales Support	 Technical Training	 Professional Certification

Alcatel

Alcatel-Lucent Enterprise

allo.com

beroNet

BroxNET

char

GRANDSTREAM  
CONNECTING THE WORLD

Htek

PATTON  
Let's Connect!

SEQRITE

StorageVault

supervoice

swissvoice

## Become our Partner

✉ sales@partnetnet-ict.com    🏠 www.partnetnet-ict.com